## SQN Asset Finance Income Fund Limited





### Fund Statistics at 31 January 2018

<u>Share Price</u> Ordinary Shares C Shares	90.00p 92.00p
Market Capitalisation	£487.54m
<u>NAV per Share (cum-income)</u> Ordinary Shares C Shares	98.97p 97.71p
Dividend Frequency	Monthly
Targeted Annual Dividend	7.25%
Targeted Total Return	8% - 10%
NAV Publication	Monthly

### **Fund Information**

- Closed-ended Investment Company
- Main Market of London Stock Exchange
- Ticker: SQN / SQNX
- Launch Date: 14 July 2014
- Domicile: Guernsey
- Management Fee: 1.00% up to £300m / 0.90% over £300m to £500m / 0.80% over £500m
- Estimated Annual Charges: 1.18%
- Index Inclusion: FTSE SmallCap Index
- Fully Independent Board

### **Investment Manager**

SQN Capital Management ("SQN") is a SEC registered investment advisor providing global alternative asset management services to a diverse array of clients including institutional and retail investors, insurance companies, hedge funds, private wealth managers, family offices, and funds of funds. **SQN Asset Finance Income Fund** is the only diversified equipment leasing and asset finance investment company traded on the London Stock Exchange. The Fund's objective is to generate regular income for investors through collateralised investments in business-essential equipment and hard assets and in asset-and-equipment-based project financings.

### Key attributes of the Fund's Investment Strategy

- Direct ownership or security in business essential assets
- Income producing with predictable regular cash flow
- Non-correlated with equity markets
- Non-cyclical
- Focus on capital preservation

### **Equipment Lease and Asset Finance Investing Overview**

- The Fund finances (leases/loans) assets to a range of corporate counterparties in exchange for payments over the term
- Each payment reflects income and partial capital repayment
- The income provides regular cash flows to cover operating expenses and pay dividends with the capital repayments reinvested
- Under certain leases, the Fund retains the residual value at the end of the lease term
- Residual value is realised through: (i) lease extension; (ii) sales to end user; or (iii) sale in secondary market

### **Target Assets**

### **Avoided Assets**

- ✓ Business essential assets
- Revenue producing/cost saving
- ✓ High in-place value
- ✓ Relatively long economic life
- Active secondary markets
- Multiple industry applications
- Multiple levels of security

- Low margin/high volume
- Limited secondary markets
- Tied to cyclical markets
- Subject to obsolescence
- Highly regulated assets
- Tax-driven leases

# SQN Asset Finance Income Fund Limited



#### AD 21.0%

- Vessels 8.4%
- Diversified Portfolios 4.7%
- Paper Mill 2.9%
- IT & Telecom 2.1%
- Medical 1.6%
- Modular Buildings 1.4%
- Material Handling 0.9%
- VAT Receivable 0.1%

### Manufacturing 9.1%

- CHP 4.8%
- Wholesale Portfolios 3.9%
- Waste Processing 2.2%
- Aviation 1.8%
- Wind Turbines 1.6%
- Marine equipment 1.4%
- Infrastructure Equipment 0.8%
- Ground Support 0.1%

## Asset Class Diversification

**Consolidated Investment Statistics** at 31 January 2018

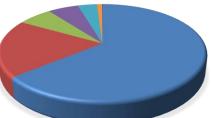
Average Investment Size £7.14m

Weighted Average Yield 9.68%

Weighted Average Remaining Term 76 months

Top 10 Group Exposures	Investment Amount	% of NAV	Industry
Vessels and Helicopters	£36,088,275	6.81%	Transportation
Anaerobic Digestion Plant	£30,176,451	5.69%	Agriculture
Anaerobic Digestion Plant	£26,667,113	5.03%	Agriculture
Portfolio Interest	£24,717,576	4.66%	Diversified
Solar Manufacturing Lines	£24,272,873	4.58%	Solar
Combined Heat and Power Centres	£24,220,040	4.57%	Agriculture
Glass Manufacturing Facility	£22,725,763	4.29%	Glassware
Anaerobic Digestion Plant	£18,067,074	3.41%	Agriculture
Anaerobic Digestion Plant	£17,549,462	3.31%	Agriculture
Paper Production and Processing Plant	£15,470,754	2.92%	Paper
TOTAL	£239,955,379	45.28%	

## **Geographic Diversification**



Transportation 10.2%

Solar 4.6%

Hospitality 2.8%

Medical 1.6%

Marine 1.4%

Plastics 0.1%

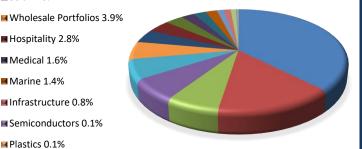
Infrastructure 0.8%

Semiconductors 0.1%

- Agriculture 25.8%
- Diversified Portfolios 4.7%
- Glassware 4.3%
- Paper 2.9%
- Environment 2.2%
- Energy 1.6%
- Logistics 0.9%
- IT & Telecom 0.7%
- Government 0.1%

- UK 64.1% US 19.1% France 6.4% Netherlands 5.7% Ireland 3.6%
- Brazil 1.0%
- Australia 0.1%

### Industry Diversification



Information is unaudited and reflects positions on a combined basis of the Ordinary and C Shares

**Fund Leverage** None

Hedged Currency Exposure\* US Dollar 18.9% Euro 11.9%

**Base Currency** Sterling 69.2%

\*The Company seeks to hedge principal and interest risk where appropriate.

### Contact

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